## IMPACT YOUR BUSINESS THROUGH ENABLED ENGAGEMENT



★ MOCYŜ

## Workforce 2020 is crashing on employers

- **★** Customer Expectation
- **★** Labor Cost
- **\*** Policy Environment
- **\*** Tightening Labor Market
- **\*** Millennial Workforce





## Benefits of a friction free work environment







**Engaged** associates

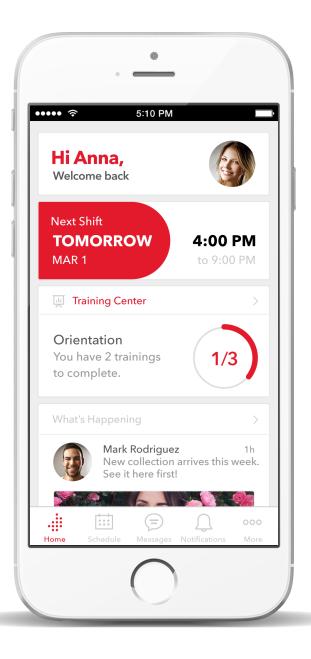
Loyal customers

**Increased profit & growth** 



### Managers want to engage

- ★ Feedback on customer engagement
- **\*** Coaching for skill development
- **★** Providing growth opportunities



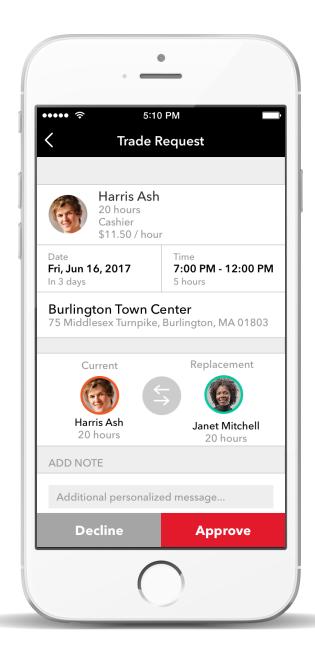


## Associates expect autonomy and control

#### **Employee self service**

#### Work Schedule Flexibility

- ★ Shift Management
- ★ Open Shifts
- ★ Shift Trades
- ★ Schedule Maintenance





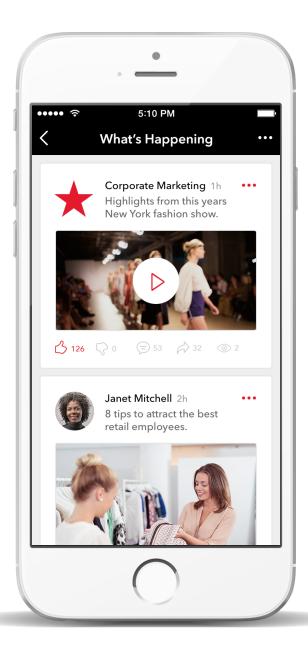
## Community building drives motivation

Building skills and reworking processes through discovery & training

Manage & optimize the entire employee-employer relationship

Alignment with brand and culture messaging creates trust and pride

Personalized messages that build transparency and commitment





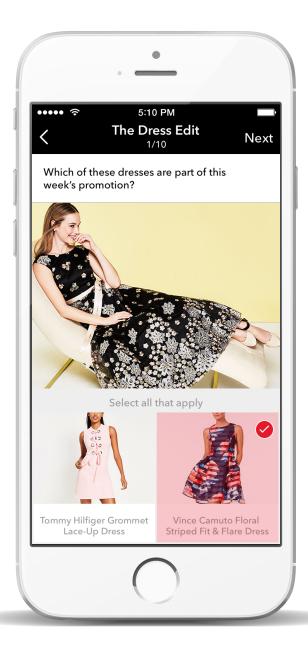
# Continual learning is required to engage

**Snack size** 

**On Demand** 

Gamifying the associate experience

- ★ App simulations
- ★ Video enabled
- $\star$  Achievement recognition





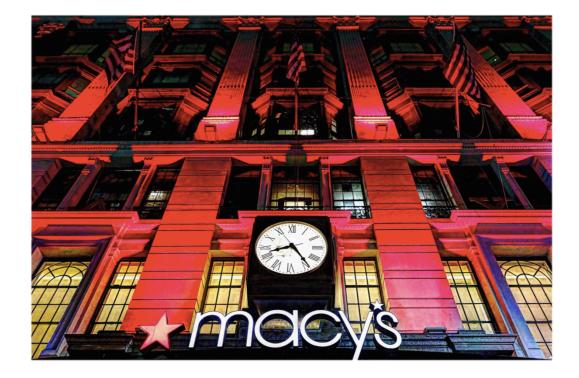
## New tools free managers to enable

We have to embrace trust

We have to be agile workplaces

**Embrace technology to free managers** 

And we will win by impacting our business





### Values & Benefits

### CORPORATE

- ★ Fast reach
- **★** Flawless campaigns
- **★** Effective training
- ★ Increased sales

#### **TO RETAILERS**

- \* Better control
  \* Reduced complexity
  \* Tracked training
  \* Eliminated manual process
- **★** Reduce churn

### **MACY'S ASSOCIATES**

★ Employees having a voice
 ★ Rewarded and recognized
 ★ Enhanced and streamlined communication





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