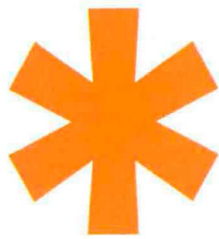


Retail Week has compiled a ranking of the UK's top 50 retailers by sales during the 2013/14 financial year



# UK retail: the top 50

**Retail Week's** ranking of the UK's top 50 retailers by sales for the 2013/14 financial year shows no changes within the top 10 compared with last year. However, it covers the period before Dixons and Carphone Warehouse joined forces and the newly merged Dixons Carphone will almost certainly break into the top 10 in the next edition.

Meanwhile, Aldi has been steadily gaining ground and

is now positioned just outside the top 10. Discounters in general have been moving up the ranks in this year's edition. That includes TK Maxx and Farmfoods as well as general merchandise discounters such as B&M and Poundland.

There was one new entry. Game Digital came in at number 48 as its sales soared following the release of the PlayStation 4 and Xbox One consoles.

Rank (compared with 2012/13)	Retailer	2013/14 sales
● 1	<b>Tesco</b>	£43.57bn
● 2	<b>Sainsbury's</b>	£23.92bn
● 3	<b>Asda</b>	£23.3bn 12 months to December 2013
● 4	<b>Morrisons</b>	£17.68bn
● 5	<b>Marks &amp; Spencer</b>	£9.16bn
● 6	<b>John Lewis Partnership</b>	£9.03bn
● 7	<b>Co-operative Group</b>	£8bn Food retail and pharmacies
● 8	<b>Alliance Boots</b>	£6.7bn UK retail sales (opticians and chemists)
● 9	<b>Home Retail Group</b>	£5.54bn Sales exclude financial services activities
● 10	<b>Kingfisher</b>	£4.36bn Includes Republic of Ireland
▲ 11	<b>Aldi</b>	£4.25bn Retail Week estimate. Year to December 2013
▼ 12	<b>Dixons Retail</b>	£4.15bn Sales are underlying. Includes Republic of Ireland
▼ 13	<b>Amazon</b>	£4bn Estimated sales through Amazon.co.uk
▼ 14	<b>Next</b>	£3.53bn Sales are Next Retail (UK and Ireland), Next Directory (excluding overseas sales) and Lipsy Retail
● 15	<b>Lidl</b>	£3.36bn Retail Week estimate. Year to December 2013
▲ 16	<b>Primark</b>	£2.73bn Retail Week estimate
▼ 17	<b>Iceland</b>	£2.7bn
● 18	<b>Arcadia Group</b>	£2.3bn Retail Week estimate. Includes BHS
▲ 19	<b>Sports Direct International</b>	£2bn Estimated UK retail sales
▼ 20	<b>Debenhams</b>	£1.9bn UK net sales, excluding concessions
▼ 21	<b>LloydsPharmacy</b>	£1.79bn Year to December 2013
● 22	<b>The Carphone Warehouse</b>	£1.78bn
▲ 23	<b>TK Maxx</b>	£1.61bn
▼ 24	<b>Wilko</b>	£1.46bn

Rank (compared with 2012/13)	Retailer	2013/14 sales
▲ 25	<b>Ikea</b>	£1.41bn
▼ 26	<b>Shop Direct Group</b>	£1.34bn Retail Week estimate
▲ 27	<b>TJ Morris (Home Bargains)</b>	£1.28bn
▲ 28	<b>B&amp;M</b>	£1.27bn
▼ 29	<b>WHSmith</b>	£1.16bn Includes a small element of international turnover
▼ 30	<b>Matalan</b>	£1.12bn
▼ 31	<b>New Look Group</b>	£1.03bn
● 32	<b>Superdrug</b>	£1.01bn Year to December 2013
▲ 33	<b>JD Sports Fashion</b>	£1bn Estimated retail sales
▼ 34	<b>Wickes</b>	£972m Year to December 2013
▲ 35	<b>Poundland</b>	£938m
▲ 36	<b>McColl's Retail Group</b>	£922m
▼ 37	<b>Apple Retail UK</b>	£901m Year to September 2013
▲ 38	<b>N Brown Group</b>	£804m Sales excluding international turnover of £31.4m
▲ 39	<b>Halfords Group</b>	£803m Retail division sales
▼ 40	<b>H&amp;M</b>	£796m Year to November 2013
▲ 41	<b>Ocado Group</b>	£792m Year to November 2013
● 42	<b>Harrods</b>	£788m UK net sales, excluding concessions
▲ 43	<b>House of Fraser</b>	£732m UK net sales, excluding concessions
▲ 44	<b>Dunelm Group</b>	£730m
▲ 45	<b>Farmfoods</b>	£721m Year to December 2013
▼ 46	<b>River Island</b>	£712m
▲ 47	<b>Pets at Home</b>	£665m
NEW	<b>Game Digital</b>	£645m
▼ 49	<b>DFS Furniture Holdings</b>	£635m
● 50	<b>Edinburgh Woollen Mill Group</b>	£552m